



## PRESS RELEASE 16 Aug 2010

### D.E.S beats the recession and celebrates a decade of success.

Fylde based D.E.S Electrical Contractors, a leading UK provider of electrical contracting services, is today celebrating its 10th anniversary. DES is proud of the reputation it has earned for providing outstanding value and service to all of its customers over the years.

Since their inception, D.E.S has cemented its position within the electrical industry with a reputation to deliver an exceptional service dovetailed to suit each client's requirements. Over the past decade, D.E.S has carried out a number of prestigious electrical projects ranging from The O2, Vue Cinemas, Fitness First, Spire Healthcare and Legoland Theme Park. The company is currently delivering an £1.8m electrical installation at the Guilford Civic Hall, which is due for completion April 2012.

For Managing Director, Bill Dugdale, reminiscing plays an important role in how the company now operate, simply because of the fact that the vast majority of their work comes from repeat business.

Mr Dugdale said: "We are pleased to celebrate ten years of being at the forefront of electrical contracting. With our ongoing commitment to providing the highest standards of service and value to all of our clients, we look forward to years of future success."

"These values have helped the company expand at a steady rate over the last 10 years. Every contract is unique and, as a result, needs to be treated accordingly," added Bill. "Each project must be properly planned so we can hit the ground running and keep to programme. Our experience helps in that regard and we have implemented various in-house systems to ensure that we can carry out our work as effectively and safely as possible."

Over recent months D.E.S has secured a number of high-value contracts including BskyB television at Westminster, London and Goals Soccer Centres in various parts of the U.K., helping the organisation to beat the recession. As a result of increased business D.E.S has recruited ten new full-time employees within the last few weeks.

Bill Dugdale continued: "We are seeing an opportunity to take business to the next level and that's a great achievement considering the economic climate. Our success to date has been down to developing a driven team of dedicated people who have focused on our clients' needs".

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"D.E.S is passionate about providing long-term employment opportunities to the communities of Blackpool, Fylde and the Wyre and since our company formation in August 2000 we have built a strong local reputation. We recognise the importance of recruiting local people and how this can stimulate economic regeneration within the community through wealth circulation". Working in partnership with Blackpool & Fylde College and other training providers DES has successfully supported 43 apprentices to achieve recognised trade qualifications leading to careers with DES and within the wider industry in the last ten years".

### **Corporate Summary**

D.E.S is a wholly owned private limited Company offering electrical contracting services, particularly in the public and private sectors throughout the UK and selected locations overseas. The company's core business includes full-package electrical installation, power, project management, lighting, in-house design, Inspection & testing, CCTV, access control, voice and data installation and energy saving solutions.

An increasing volume of the company's workload derives from Design and Build contracts, which continue to increase in popularity as one of the preferred options for procuring capital works. Partnering and framework agreements are also an essential part of contracting and D.E.S has entered into various agreements with well known blue chip companies within the public and private sectors.

### **Notes to the Editor**

- Evening Gazette photographer taken pictures of the D.E.S team on 16<sup>th</sup> August.

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